



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1999.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1999. Source: PIERS, October 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for January 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: October 1999

Month\Year: 22.0 \ 356.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	64%	29%	17 Days	\$3,100 ¹	\$160 ¹								\$3,260
NYK Line	14%	10%	19 Days										
Maersk	9%	21%	11 Days										
OOCL	9%	4%		\$2,800 ¹									\$2,800
Mitsui OSK	5%	24%		\$3,140 ¹	\$160 ¹								\$3,300
APL	0%	6%	17 Days	\$2,700 ¹	\$160 ¹								\$2,860
Evergreen	0%	3%	25 Days	\$2,400 ¹	\$160 ¹								\$2,560

¹ Rate is per container

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: October 1999

Month\Year: 86.1 \ 1,388.9

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	42%	72%	16 Days										
NYK Line	21%	3%	14 Days										
Hyundai	18%	8%	14 Days	\$2,900 ¹	\$160 ¹								\$3,060
P&O Nedlloyd	6%	1%	19 Days	\$2,600 ¹	\$160 ¹								\$2,760
Maersk	5%	3%	16 Days ³	\$2,460 ¹	\$160 ¹								\$2,620
Evergreen	2%	1%	16 Days ³	\$2,000 ¹									\$2,000
Mitsui OSK	1%	2%	17 Days	\$2,900 ¹	\$160 ¹								\$3,060
Hanjin	1%	1%	17 Days	\$2,460 ¹	\$160 ¹								\$2,620
APL	0%	4%	13 Days	\$2,460 ¹	\$160 ¹								\$2,620

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: October 1999

Month\Year: 23.0 \ 660.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	36%	6%	26 Days	\$3,100 ¹	\$160 ¹								\$3,260
APL	26%	13%	26 Days	\$2,700 ¹	\$160 ¹								\$2,860
OOCL	13%	4%	34 Days										
Maersk	9%	59%	15 Days ³	\$2,700 ¹	\$160 ¹								\$2,860
Hyundai	9%	5%	27 Days	\$3,100 ¹	\$160 ¹								\$3,260
P&O Nedlloyd	4%	4%	30 Days	\$2,800 ¹	\$160 ¹								\$2,960
Cho Yang	0%	3%		\$2.84	\$8			\$34					\$3,142
Hanjin	0%	3%	27 Days	\$3,100 ¹	\$160 ¹								\$3,260
Hapag-Lloyd	0%	3%	25 Days										

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: October 1999

Month\Year: 297.4 \ 2,697.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	38%	26%	13 Days	\$2,460 ¹	\$160 ¹		5%						\$2,743
Evergreen	35%	31%	18 Days	\$2,200 ¹	\$160 ¹								\$2,360
Mitsui OSK	10%	5%		\$2,800 ¹	\$160 ¹		5%						\$3,100
APL	7%	15%	12 Days	\$2,460 ¹	\$160 ¹		5%						\$2,743
NYK Line	4%	4%	26 Days										
Hanjin	2%	3%		\$2,440 ¹	\$160 ¹								\$2,600
Hyundai	2%	1%	13 Days	\$2,800 ¹	\$160 ¹		5%						\$3,100
OOCL	1%	5%	30 Days	\$2,500 ¹			5%						\$2,625
Cho Yang	0%	5%		\$1.83	\$8		5%	\$34					\$2,354

¹ Rate is per container

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: October 1999

Month\Year: 47.0 \ 641.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	47%	37%	20 Days	\$2,700 ¹	\$160 ¹								\$2,860
OOCL	36%	10%	22 Days	\$2,800 ¹									\$2,800
Hyundai	15%	3%	21 Days	\$3,100 ¹	\$160 ¹								\$3,260
Maersk	2%	44%	21 Days ³	\$2,700 ¹	\$160 ¹								\$2,860
NYK Line	0%	4%											

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: October 1999

Month\Year: 1.0 \ 171.1

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	100%	1%	31 Days	\$2,800 ¹									\$2,800
Maersk	0%	48%	22 Days ³	\$2,700 ¹	\$160 ¹								\$2,860
APL	0%	25%	22 Days	\$2,700 ¹	\$160 ¹								\$2,860
COSCO	0%	12%		\$2,400 ¹	\$40 ¹								\$2,440
P&O Nedlloyd	0%	5%	28 Days	\$2,800 ¹	\$160 ¹								\$2,960
Hyundai	0%	4%	23 Days	\$3,100 ¹	\$160 ¹								\$3,260

1. Rate is per container

3. Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: October 1999

Month\Year: 97.0 \ 525.5

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	84%	68%	21 Days	\$2,500 ¹	\$160 ¹		9%						\$2,885
Hyundai	7%	4%	21 Days	\$2,845 ¹	\$160 ¹		9%						\$3,261
APL	4%	37%	20 Days	\$2,500 ¹	\$160 ¹		9%						\$2,885
Evergreen	3%	1%	19 Days ³	\$2,400 ¹	\$160 ¹								\$2,560
OOCL	2%	2%	25 Days	\$2,545 ¹			9%						\$2,774
P&O Nedlloyd	0%	7%	25 Days	\$2,545 ¹	\$160 ¹		9%						\$2,934
Cho Yang	0%	3%	22 Days	\$2.93	\$8		8%	\$34					\$3,414

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.